LEGAL ASPECTS OF REAL ESTATE
RLEST 093A

Course Syllabus
Instructor: Lance Shoemaker
408-741-2436
Lance_Shoemaker@westvalley.edu
Office: Business Division Building, Office O

Textbook
California Real Estate Law, 5th Edition

Course Description
This is a fundamental real estate law course covering the basic understanding, background, and terminology necessary for advanced study in specialized real estate courses. This course is designed for students with little or no training or experience in real estate law. The purpose of the course is to introduce students to legal issues that arise in real estate and to enable students to identify, interpret, and solve fundamental legal problems inherent in real estate transactions and in the real estate profession. This course summarizes information required for the State of California real estate license examinations. This course also applies towards the educational requirements for a California Real Estate Broker's license, and can also be applied as an elective for the Real Estate Salesperson’s license requirements.

Course Objectives
Upon successful completion of this course students will be able to:
1. Demonstrate an understanding of the basic legal principles applicable to real estate transactions and the real estate profession.
2. Demonstrate an ability to identify potential legal problems that can arise in a real estate transaction.
3. Demonstrate an appreciation for the role of negotiations in allocating legal risk between parties in a real estate transaction.
4. Demonstrate an understanding of the various ways to resolve legal conflicts in real estate transactions.
5. Demonstrate an understanding of the rights and obligations of a real estate professional under the law.
6. Determine when it is appropriate to seek the advice of legal counsel.

Tentative Reading Schedule
To be distributed in class.

Grading
Your grade will be based upon:
1) 8 case reviews, 25 points each
   8@25 points= 200 points
2) 2 midterm exams worth 150 points each
   2@150= 300 points
3) 1 final exam worth 250 points  250 points
4) class participation  100 points
6) attendance  100 points
Total:  950 points

Homework
The case reviews will be discussed later. Students are expected to provide their assignments in typewritten essay form, using 12 point font, times new roman, and the papers must have a 1-inch margin left and right, top and bottom. All assignments must be turned in during class time. I will not accept assignments via email due to printing costs and virus issues. If your assignment is not turned in during your class time it will be late. Late assignments will be penalized 10% for each day they are late. There are no exceptions to this rule.

Use a computer or word processor and make a backup COPY OF EVERYTHING YOU DO for your records. It is always a good idea to make a backup copy of all assignments you complete in the event of loss. In the event of loss, you will need to show proof that you have completed the work if any question or error arises. If for any unknown reason your paper is lost, you will need to submit a copy at the instructor's request.

Exams
The three exams will cover lecture material, textbook readings, class discussions, and homework assignments. The tests may cover things in the textbook that we did not discuss in class. The tests will be a combination of multiple choice, short answer, and essay questions. The final will be cumulative, with a bit more emphasis on topics covered in class since the second test. All the tests will be closed book. Students will be expected to bring their own scantron form and a #2 pencil to each test. For the essay portions of each test students will be expected to bring a blue book and a pen.

Participation
Students are expected to be ready to discuss the readings in class. I will call on students to answer various questions. I will also pose general discussion questions to the class. Class participation is encouraged and everyone should have the opportunity to share their opinion. Class participation is important to the learning process of everyone, which is why attendance and participation constitute 20% of your grade.

Additionally, students should recognize the rights of students to express their opinions freely. Finally, class participation should not be a forum to discuss personal problems.

Extra Credit
Students are encouraged to bring in news articles that touch upon topics we have discussed in class. A student will receive 5 points extra credit (up to a maximum of 50 points per student) for every article they bring that complements the current lesson or past class discussions/readings. In order to receive credit, students must give a 2-3 minute explanation of the article, and explain how it relates to the class. Students should let me review the article first before presenting it in class, and students should briefly indicate
how the article relates to the class. I will determine whether the article is relevant to the class and is deserving of extra credit.

**Attendance**
I will take roll at the beginning of every class as part of your participation grade. Students who miss more than 2 weeks of class may be dropped from the class. If you decide not to take the class please be sure to drop the class yourself. It is not my responsibility to do that for you. If you are late (meaning you are not in your seat when I take attendance) or if you leave early, I will count your attendance as one-half credit.

**Student Responsibility**
Each student is responsible for completing all assignments and attending class. Dropping this class is the responsibility of the student. There will be no Internet, text messaging, or e-mail use during class. If a student is found to be doing so, they will receive one warning. If the behavior continues, the student will not be allowed to return to class and will receive a no credit. All cellular phones and pagers must be turned off or put in vibrate mode. If your cell phone rings during class time, I will discount your attendance for that day by one-half credit. If you know you need to leave early, please sit near an exit so as not to disturb the class. Please also be on time to the class. Please read the sections entitled “Students” and “Student Conduct Code” in the West Valley College Catalog.

**Syllabus Disclaimer Statement**
I may make changes to the syllabus during the semester. It is the student's responsibility to stay informed of these changes. Students may contact me during office hours and before/after class, time permitting. Students may also wish to have a study partner whom they can contact if they miss class.

**Information Technology**
You will need to have access to the Internet in order to complete some of the assignments for this class. Additionally all assignments should be typewritten. If you do not have access to a computer please be aware that there are computer labs on campus available in the Tech Center for students. Assistance at the Tech Center is limited to hardware troubleshooting. Please understand the personnel can answer one or two questions about the software program you are learning but are unable to provide step-by-step help. If you need such help, please go to Tutorial Services at 741-2038.

**Safety**
In the event of evacuation of the classroom, please be prepared to take your valuables and go to Parking Lot 3 by the Bus Stop. Once there, the instructor will take roll.

**Disability**
Any student who feels s/he may need an accommodation based on the impact of a disability should contact the Disability & Educational Support Program located in the Learning Services building (408-741-5085) to coordinate reasonable accommodations for students with verifiable documentation.
No Legal Advice
Although I am an attorney, please do not ask me for help, advice, or guidance with a personal legal problem.

Unlawful Discrimination/Sexual Harassment
If you have a complaint or someone has shared information with you as a student or employee that is unlawful discrimination or sexual harassment, contact the Associate Vice Chancellor of Human Resources at West Valley-Mission Community College District, Human Resources Department, (408-741-2060). If the Associate Vice Chancellor of Human Resources is not available, contact the President of West Valley College, Dr. Philip Hartley, at 408-741-2097.

Academic Dishonesty
Please review the WVC Policy on Academic Dishonesty in the WVC Catalog. You are responsible for following this Policy. This policy on academic dishonesty covers in-class cheating, out-of-class cheating, plagiarism, and furnishing false information. For a detailed explanation of what plagiarism is, please check out the following web site: http://owl.english.purdue.edu/handouts/research/r_plagiar.html